

Mr M Bell  
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## NEW WAREHOUSE

I refer to the above project which has been successfully completed by Bell Building Projects Ltd.

I was involved as Project Manager from the design to the construction of the building on behalf of Cabot Norit UK based in Glasgow (Cambuslang Industrial Estate) and I'm confident that my opinion reflects the thoughts of the plant team as well.

Bell Building Projects Ltd was selected after a thorough bidding process and I am glad to say that the right choice was done. The project was completed within budget, delivered two weeks in advance the agreed target date and the overall quality was good, but above all, Bell Building Projects Ltd demonstrated a strong commitment towards safety during all construction phases. Sometime safety has a cost, but it was always possible to find an agreement very quickly.

Just one suggestion in order to increase further the overall level of the service: I suggest improving the communication of the commercial department. It was often laconic and not too open to discussion, creating sometimes frustration and misunderstandings.

In conclusion, I would definitely recommend Bell Building Projects to clients seeking to undertake industrial building projects.

Yours faithfully



S Giardini  
Regional Project Manager